



San Ramon Valley Unified School District

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June 17, 2021

Addendum/Clarification No. 1

Item Bid: Transportation Bus Routing Software Services RFB# 852

The following clarifications, changes, additions, deletions and corrections hereinafter set forth shall apply to the Bid Documents for this project and shall be made a part thereof and subject to all the requirements thereof, as if originally specified and/or shown.

NOTE: SUBMITTED QUESTIONS IN BLACK FONTS. ANSWERS AND CLARIFICATIONS IN BLUE FONTS.

1. Wording on top of page 18 of the RFP says:
 - a. COMPANY PROFILE
 - b. The Proposer shall submit along with the bid response, the company profile questionnaire as additional evidence of qualification, capability, financial resources, experience in the type of work required by the District. **ANSWER - There is no questionnaire. The word questionnaire should have been omitted. Vendors must supply a supply profile with their bid.**
2. With questions due June 21st, and the RFP due June 23rd, we respectfully request a 2-week extension of the proposal deadline to July 7th, allowing proposers to properly incorporate answers into their submission. **No extensions will be granted/accepted.**
3. Can the District please confirm that verified e-signatures will be acceptable for this submission? **The District will not accept e-signatures at this time. Bidders must sign, scan and then email**
4. Does SRVUSD conduct school bus operations in house or through contractor(s)? If through contractors, how many different operators does the District work with? **The district does both. During the 2019 - 2020 school year, the district ran 52 in house routes and 46 contracted routes using 4 different contractors.**
5. Can the District please state its current pupil transportation software provider? **TransTraks**
6. Can the District please state any pain points with its current pupil transportation software provider(s)? **Inability to view all routes on a map while routing. Inability to easily move students from one route to another. Inability to make real-time route changes.**
7. Can SRVUSD please state its three most important goals in issuing this RFP? **To make the routing process more efficient. To make the daily runs more efficient by offering driver real-time information regarding route changes. To make the drive safer by offering audible turn by turn directions.**

8. Can the District please share with potential offerors their expected annual budget or a range the District anticipates they will spend on the technology for this procurement? Providing offerors with a clear estimate of the budget will benefit the public by allowing for the most competitive procurement process, as offerors will compete to provide the greatest value for SRVUSD's money.
9. We understand the District seeks a mobile application for parents. Is the District interested in a mobile application for students as well? Such a mobile application could, for example, show real-time school bus locations, ensure that students do not wait for the bus longer than necessary but do not miss the bus, provide digital access to the student's bus pass for student tracking etc. **No. In my experience, mainly due to the type of students we transport, it is the parent that wants to know where the bus is. If a student happens to need that information, I would imagine that the parent would give them access to their app.**
10. Is the District interested in routing solutions that can incorporate real-time information (traffic information, late-coming student absences, etc.) into its routing decisions? We have found that this capability drives efficiency gains for the system and generally reduces vehicle miles traveled. **Yes and no. While we do not use real-time data when routing, we do want that information to make daily decisions.**
11. Would proposers' solutions be leveraged for both special education and general education students? **No, we only offer special education transportation**
12. If so, is SRVUSD open to solutions that propose an integrated fleet of vehicles for special and general education? Or does the District envision a service in which different pupil populations are served by disparate fleets? Through an integrated fleet, all Special Education students would still receive the attention they need; further, specific, customized parameters (such as max ride duration, etc) could be set for the Special Education population. However, integration of pupil transportation systems would allow for greater operational efficiency and an improved passenger experience overall. **N/A**
13. On Page 21 of the RFP, the District requests that proposers provide "either RFID cards or manual entry by driver" for student tracking. Would the District accept proposals that leverage a QR code system for student tracking? In our experience, we have found QR codes to be flexible and efficient due to their simplicity in replacement and issuance. **We are open to seeing alternative solutions.**
14. On Page 21 of the RFP, the District requests that proposers GPS have a "high ping rate." Can the District please elaborate on this requirement? What is a high ping rate? **We are looking for as close to real-time GPS data as is practical. Some platforms offer a ping rate of once every 10-15 seconds, others offer rates as low as once every 5 minutes. We are hoping for at least once every 30 seconds.**
15. We understand that the RFP's anticipated award date is August 2nd. Can the District please share its expected service launch date? **Our plan is to route the 21-22 school year as normal. We will then work with the successful bidder to have the software installed and staff trained between August and December. The dispatch staff will then reroute using the new software and compare those results with what we routed by hand. This will allow the staff to become familiar and comfortable with the software. Once the dispatchers are comfortable, we will convert existing routes and begin phasing in the tablet portion on the software.**

16. In many of our school bus deployments that ask for several software applications, we have found that taking a phased approach to implementation ensures that each software component is fully tailored, properly implemented, and easily understood by its user group. Would the District be amenable to a phased rollout such as this, that avoids a "rip and replace" structure from existing technologies and ensures a smooth transition? **Yes. As mentioned in 14 above, we are planning a phased in approach.**
17. On Page 25 of the RFP, the District requests that all references "must be of similar size contract, within the last five (5) years, and within a 30-mile radius of SRVUSD so that the District may inspect the area." Would the District consider domestic references that are beyond a 30-mile radius but are still easily accessible and of similar size/scope? **Yes**

End of Addendum

When submitting your bid, please be sure to acknowledge the receipt of all addenda on the form of proposal.

SRVUSD Purchasing Department